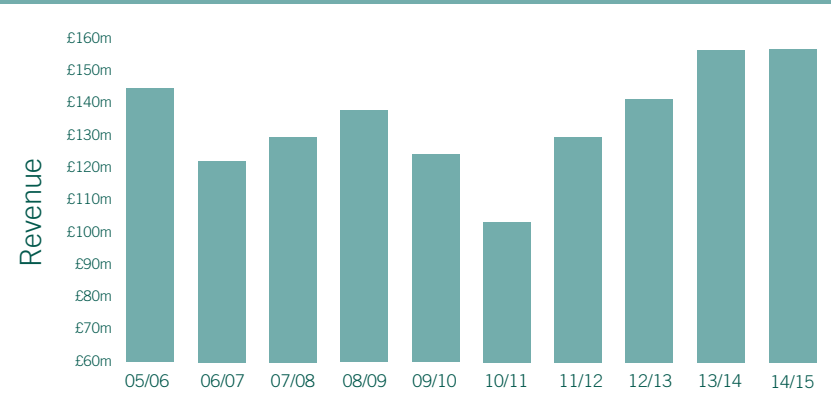




The FCO Services story

Providing secure services to government for over 65 years



We operate in more than 250 diplomatic offices, across 160 countries

Key Facts:

CEO: Danny Payne

Business Segments: Technology, Security and Property, Networks

Employees: approx 1,200

Revenue: £157 million

2006
Executive Agency
 Formally an internal department of the FCO, we transform into an Executive Agency to enable our business to be more focused, independent and efficient.

2007
Comprehensive Spending Review
 Carried out by HM Treasury to achieve sustainable growth and prosperity for UK Government. We commit to support the FCO in their saving obligation by the end of the financial year.

2007
Recession
 The economic downturn takes place on a global scale impacting our customer's budgets but gives us more opportunity to show how we provide value for money.

2008
Trading Fund
 We achieve this status to enable us to act more commercially, expand our customer base and provide a dividend back to the FCO and the public purse.

2009
Threat of Terrorism
 The Cabinet Office release the CONTEST Strategy to reduce the risk of terrorism to the UK and its interests overseas. Our counter eavesdropping unit, UK NACE work with government by contributing to the Security Policy Framework which describes the security controls to be applied to UK Government assets worldwide.

2009
Government to Government Engagement
 We engage with friendly foreign governments to enable us to meet our ministerial targets and provide benefit back to the FCO.

2009
ICT Strategy
 The Cabinet Office release a strategy focused on Cloud Computing and sustainability. We create HMG's first cloud platform, GSAE, to support its objectives.

2010
Small Medium Enterprises (SMEs) Agenda
 GSAE supports SMEs by hosting their services on our platform and therefore helping the economic growth of small businesses.

2010
Working Differently and Diplomatic Excellence
 These FCO initiatives require our support to meet their objectives. Joint working begins.

2011
Safe Cities Initiative
 Using our overseas experience in delivering secure services, we begin discussions with other governments about supporting their national security ambitions.

2011
The Regional Technical Support Service
 We introduce the RTSS that provides a seamless, single service to the FCO and partners across government at Post.

2011
UK Civil Service and Reform
 The 'New Ways of Working' concept instructs consolidation of HMG's government estate worldwide to achieve savings. We support HMG using our experience including IT and construction.

2012
Prosperity Agenda
 Ministers agree HMG should pursue carefully selected Government to Government (G2G) deals with other countries. To take this work forward, we establish a new organisation, the British Intergovernment Services Authority (BISA) on behalf of the FCO.

2012
Cloud First Agenda
 Our cloud services are listed on the Digital Marketplace which provides the public sector with the best technology and digital services.

2012
Top 100 Employer
 We are recognised in the Top 100 Apprenticeship Employers list by the National Apprenticeship Service.

2013
Canadian MOU
 The FCO sign a Memorandum of Understanding between the UK and Canadian governments to work in partnership. We lead on a number of secure construction workstreams.

2013
Pan Government Accreditation
 Our cloud platform, Government Secure Applications Environment (GSAE), achieves IL3 Pan Government Accreditation (PGA).

2013
Association for Project Management (APM)
 We are awarded Corporate Accreditation status by the APM, recognising our organisation's strive for continuous improvement and development of project management professionals.

2014
EU Code of Conduct for Energy Efficient Data Centres
 We become a registered participant in the Code; reinforcing our commitment to reducing our carbon footprint.

Expert

Innovative

Confident

Connected